

INFORMATION TECHNOLOGY PROGRAM

Avera PACE has a robust offering of vendors to help your business with all of your information technology needs. Whether you are looking for a new phone system, website design, networking hardware, or a simple commodity PC part, we have the companies on contract to provide our members with the buying power to ensure they receive the best price.

VENDOR NAME	DESCRIPTION	CONTACT INFO
	Founded in 1982, Connection delivers valuable IT services and advanced technology solutions to business, government, education and health care markets. Today, we serve our customers through our staff of highly trained Account Managers, our team of on-staff experts, and our efficient procurement websites.	David Thomas Office: 800-986-4288 david.thomas@connection.com premier@connection.com connection.com
	Net Profit Marketing designs engaging websites and performs rigorous search engine optimization, digital marketing, and ongoing site optimization to maximize leads and conversions for your organization.	Jared Pomranky Office: 605-610-3139 Jared@NetProfitMarketing.com netprofitmarketing.com
	Next Level Technology is a technology partner and consultant for businesses. They custom tailor solutions to fit the size and scope of the project. NLT has experts in multiple fields, including managed services and software development.	Clint Parsons Office: 605-681-8324, ext. 1003 clint@nltsf.com nltsf.com
	Thompson Innovation is a technology integration company and partner for your business life safety, security and training needs. Services include: Electrical Safety and Training, Arc Flash Risk Assessments, Infrared Thermal Imaging, Electrical Preventive Maintenance, Life Safety and Security, IP Video Surveillance, Access Control, Entry Intercom, Fire Detection, and Fiber and Network Cabling.	Jason Glover Office: 712-224-3873 Other: 712-389-1225 Jason.Glover@tec-corp.com thompsoninnovation.net
	TS&S provides businesses of all sizes with voiceover IP solutions, voicemail systems, paging systems and security systems. Family-owned and operated since 1989, they are experts in communications!	Kyle Spalding Cell: 605-359-5722 Office: 605-338-0330 Kyle@tssphones.com tssphones.com
	Xigent Solutions specializes in IT services and solutions for mid-market organizations. By partnering with our customers holistically, we engage on both strategic and tactical levels to help them drive greater business outcomes from IT. We do this by helping our clients create and manage Business Efficient IT (BEI) where IT resources – people, process and technology – are more fully utilized with Xigent’s enterprise-based methodology to deliver greater outcomes while minimizing IT cost and inefficiency.	Rich Hagel Cell: 605-310-3018 hagelr@xigentsolutions.com xigentsolutions.com
	Experts at copper, fiber and any low voltage solution implementation. Our customized solutions make it easier for your business to adapt to changes in the future. We devise plans that take both technical and aesthetic criteria into consideration.	Alexandra Virgen Cell: 714-745-0532 alexandra.virgen@hbns.net hbns.net